



Fact Sheet

MISSOURI SMALL BUSINESS CONTRACTS

Senator Claire McCaskill

Chairman, Subcommittee on Contracting Oversight

Between 2006 and 2010, government contract spending received by Missouri small businesses rose from \$852.4 million in 2006 to \$1.6 billion in 2010.¹

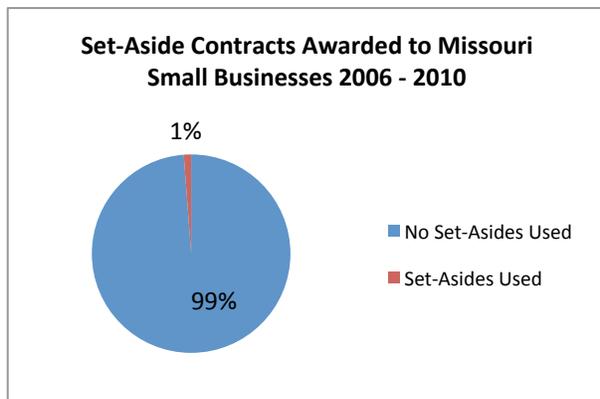
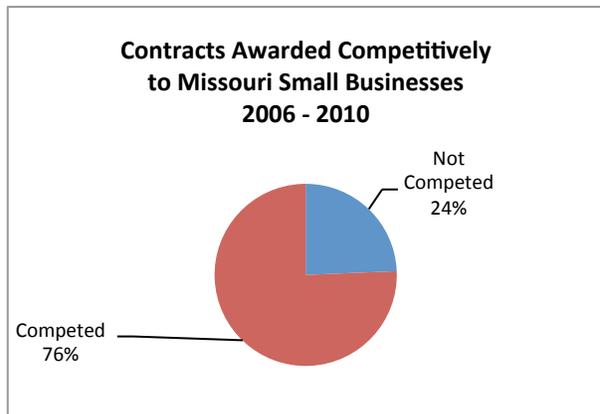
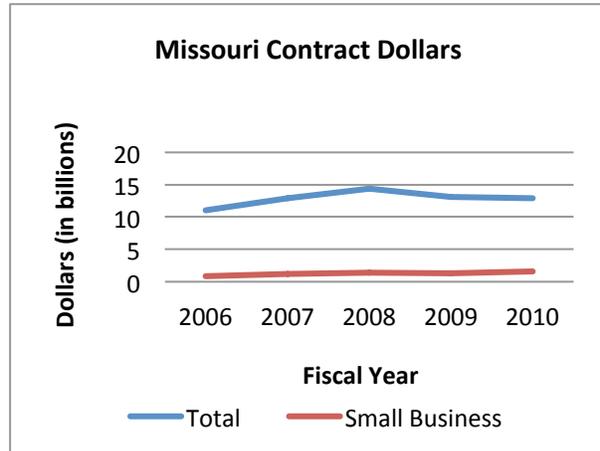
In percentage terms, government contract spending received by Missouri small businesses increased by 85% from 2006 to 2010, an average annual increase of 17.9%. In contrast, during the same period, overall contract spending in Missouri increased by 17% and small business contract spending across the country increased by 30%.

In 2010, 65% (\$1 billion) of contracts awarded to small businesses in Missouri were performed in Missouri.

Missouri small businesses are also performing contracts across the country. In 2010, the top states where Missouri small businesses performed government contracts included Kansas (\$78.3 million), Virginia (\$43.3 million), Texas (\$40.1 million), and Maryland (\$39.7 million).

The overwhelming majority of contracts received by Missouri small businesses were awarded competitively. Between 2006 and 2010, 76% of new contracts awarded to Missouri small businesses were awarded competitively.

Missouri small businesses also received the overwhelming majority of their contracts without using set-aside contracts, which are contracts reserved solely for small businesses. Approximately 99% of new Missouri small business contracts were awarded without using set-asides.



¹ All information is based on data from the Federal Procurement Data System. Unless otherwise noted, years cited denote fiscal years.